

Corporate Overview



American Cyber's Roots & Mission



- **Founded in 2011 and sponsored by HQDA CIO/G-6 into the DoD/Army Mentor Protégé Program where the company was ultimately awarded the prestigious DoD Nunn-Perry Award in 2016.**
- **Service and Solutions company with the mission to advance state-of-the-art technologies, processes, procedures and policies into systems and organizations as necessary to enhance the Nation's competitive advantage.**
- **Methodology is to leverage the best products and brightest talents to quickly deliver required capabilities.**
- **Talent management is key to our success, where we recruit, develop, train and reward outstanding employees to serve our customer missions.**



FOUNDER
Gary L. Winkler
Army PEO EIS
HQDA CIO/G-6 Director
3-time ACAT IA PM

Serving the IT, Cyber & C4ISR community

Corporate Snapshot



- **Women Owned Small Business (WOSB)**
- **CONUS and OCONUS Experience (13 US states and 4 continents)**
- **Highly Cleared Workforce**
- **Employee Demographics: 50% Veteran, 35% Female, 35% Minority**
- **Certifications and Awards:**
 - ISO 27001:2013 – Information Security Management System
 - ISO 20000:2011 – Information Technology Services Management System
 - ISO 9001:2015 – Quality Management System
 - CMMI Level 3 for Services
 - NIST 800-171 Compliant
 - DoD Nunn-Perry Award in Mentor Protégé Program (sponsored by HQDA CIO/G-6)
 - Washington Technology's "Fast 50", 2016-2018
 - Virginia Chamber of Commerce's "Fantastic 50", 2016-2018
 - Inc.5000 List of Fastest Growing Private Companies, 2016-2018
 - 2016 SmartCEO Magazine's GovStar Award and Protégé of the Year

Why Customers Select Us



- **We understand customer requirements at ALL levels:**
 - DOD/Agency Policies, both Functional & Acquisition
 - Experience in all Lifecycle Management Phases
 - Requirements, Design, Development, Integration, Testing, Fielding & Sustainment
 - PEO/PM Experts (plus DISA, CIO/G-6, AMC, ARCYBER and NETCOM)
 - PMO functions of Business Mgt, Technical Mgt, T&E, Logistics/Ops Mgt
 - Milestone Decision Review requirements, processes and documentation
- **Repeatable success via ISO and CMMI certified processes**
- **High Quality and Low Costs = Best Value**
- **Proven ability to recruit & retain exceptional personnel**
- **CONUS and OCONUS Experience**

Core Competencies



- Understanding of Enterprise IT, Cloud, C5ISR and Cyber requirements, technologies, systems & architectures
- Tailoring commercial technologies and best practices to DoD environments and requirements
- Ensuring streamlined project implementation
- Reducing Customer costs and schedules
- Sustainable and repeatable results in all life-cycle phases



Retention – Why Employees Stay



- **Competitive Salaries**
- **Excellent Benefits** including Health, Retirement, Profit Sharing and Savings Plans
- **Training & Certification Reimbursement**
- **Certification Bonuses and Education Assistance**
- **Customer Service Awards**
- **Challenging and Rewarding Missions**



Contracting Options



- **CHES ITES-3S Small Business Prime**
 - Available to all Federal Agencies
- **GSA PSS Schedule**
 - SIN C132-51: IT Professional Services
 - SIN 874-1: Integrated Consulting Services
 - SIN 874-4: Training Services
 - SIN 874-6: Acquisition Management Support
 - SIN 520-12: Budgeting
 - SIN 874-501: Supply & Value Chain Management Services
 - SIN C595-21: Agency Human Capital Policy, Strategy, Operational Planning (NAICS 541611 or 541612)
- **GSA Schedule 70**
 - SIN 132-51: IT Professional Services

Points of Contact



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